



1/3

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View Another Organization View/Edit Dialog New Dialog Delete Dialog	<div><div>focus</div><div><p>Purpose: Help customers achieve their financial dreams.</p><p>BHAG: 20% Market Share in Garfield County, with 40% household profitability!</p><p>Emotional Goal: 20/40 by 2006 by helping dreams come true!</p></div></div>																																																					
Focus Organization Connection Organization Dialog Agenda Organization Tree	<div><div>business priorities current</div><div><ol style="list-style-type: none">Headquarters Renovation 08/03/2004E- Branch 10/15/2004Relationship Pricing System 02/15/2004Expense Reduction 01/31/2004Outdated systems and processes 08/03/2004</div></div> <div><div>critical measures</div><table border="1"><thead><tr><th>1. Financial Performance results</th><th>current</th><th>minimum</th><th>meets</th><th>exceeds</th></tr></thead><tbody><tr><td>1. Monthly Net income per employee</td><td>1 mil</td><td>3 mil</td><td>4 mil</td><td>5 mil</td></tr><tr><td>2. Asset Growth</td><td>\$1.9 bil</td><td>\$1.2 bil</td><td>\$1.4 bil</td><td>\$1.7 bil</td></tr><tr><td>2. Preferred financial institution</td><td>current</td><td>minimum</td><td>meets</td><td>exceeds</td></tr><tr><td>1. Market segment Penetration</td><td>86%</td><td>80%</td><td>90%</td><td>95%</td></tr><tr><td>2. Loans per customer</td><td>\$6553</td><td>\$6550</td><td>\$6650</td><td>\$6700</td></tr><tr><td>3. Operations</td><td>current</td><td>minimum</td><td>meets</td><td>exceeds</td></tr><tr><td>1. Functional errors-back office per month</td><td>5</td><td>5</td><td>3</td><td>1</td></tr><tr><td>4. Employees</td><td>current</td><td>minimum</td><td>meets</td><td>exceeds</td></tr><tr><td>1. Satisfaction survey</td><td>55%</td><td>500%</td><td>70%</td><td>80%</td></tr></tbody></table></div>				1. Financial Performance results	current	minimum	meets	exceeds	1. Monthly Net income per employee	1 mil	3 mil	4 mil	5 mil	2. Asset Growth	\$1.9 bil	\$1.2 bil	\$1.4 bil	\$1.7 bil	2. Preferred financial institution	current	minimum	meets	exceeds	1. Market segment Penetration	86%	80%	90%	95%	2. Loans per customer	\$6553	\$6550	\$6650	\$6700	3. Operations	current	minimum	meets	exceeds	1. Functional errors-back office per month	5	5	3	1	4. Employees	current	minimum	meets	exceeds	1. Satisfaction survey	55%	500%	70%	80%
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FIG--1



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Authority Matrix																																	
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Staff Hours:	310																																
Change in Expense:	\$1,000,000.00																																
Change in Revenue:	\$0.00																																
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FIG-2

